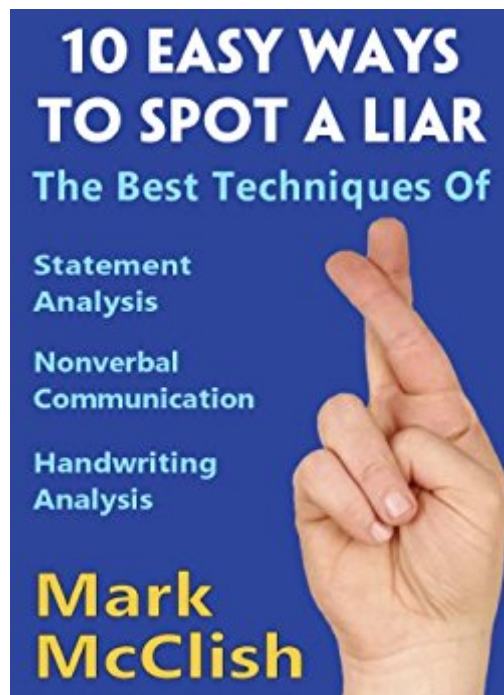


The book was found

10 Easy Ways To Spot A Liar: The Best Techniques Of Statement Analysis, Nonverbal Communication And Handwriting Analysis



Synopsis

"10 Easy Ways To Spot A Liar" discusses the best techniques in detecting deception. These ten techniques are from Mark's book "Don't Be Deceived." It has been estimated that in a single day most people tell about 20 lies. Some of these lies may be trivial white lies told simply to be polite. However, some people lie in an effort to take advantage of you. Knowing how to spot a liar can help you avoid trouble. Without the aid of a machine, there are only three methods you can use to detect deception. You can analyze the words people use, read their body language, or examine their handwriting. "10 Easy Ways To Spot A Liar" highlights the best techniques from all three of these areas. These ten easy to learn techniques will greatly enhance your ability to spot a liar. For more techniques and an in depth look at detecting deception, consider reading "Don't Be Deceived."

Book Information

File Size: 743 KB

Print Length: 68 pages

Simultaneous Device Usage: Unlimited

Publication Date: September 7, 2011

Sold by: Digital Services LLC

Language: English

ASIN: B005LSYNKO

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #313,478 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #6 in Kindle Store > Kindle eBooks > Law > Procedures & Litigation > Depositions #8 in Kindle Store > Kindle eBooks > Religion & Spirituality > New Age > Divination > Graphology #14 in Books > Law > Rules & Procedures > Depositions

Customer Reviews

The author reviews research and best practice literature across the disciplines of statement analysis, nonverbal communication, and handwriting analysis to identify techniques that can determine whether someone is lying. The focus is on techniques that can be used by a single

person conducting an interview with no assistance or special equipment. Complex techniques, such as voice stress analysis, receive only passing attention. The ten techniques are:

1. Listen for the word 'never'--it is often part of a phony denial.
2. Pay attention to the pronouns--when 'I' is not used this shows a lack of commitment to the statement being made.
3. Examine people's "personal dictionary"--not times when they begin to use different terms for the same things. This may indicate a transition between the truthful and untruthful parts of a statement.
4. Observe when the person being questioned does not answer the question being asked but a related one instead. This may indicate deception.
5. Did the person being questioned answer a question with another question? This may also indicate deception.
6. Watch for fingers touching the mouth, a common "tell" for lying.
7. When a person looks to the right while answering, it may be an indication that they are fabricating an answer.
8. Notice if the person being questioned crosses their arms or legs. This is another common "tell."
9. Observe the form of the letter 'o' in the person's handwriting. Extra loops inside of the 'o' indicate a more secretive person.
10. Watch for the "felon's claw" in the person's handwriting. This is a downward 'hook' that appears in the lower case g, y, and z. Also the capital letters A, G, H, and J.

[Download to continue reading...](#)

10 Easy Ways To Spot A Liar: The best techniques of Statement Analysis, Nonverbal Communication and Handwriting Analysis

The Law School Personal Statement Handbook: The Definitive Guide to Writing Your Personal Statement for Law School

Body Language: Discover and Understand the Psychological Secrets Behind Reading and Benefitting From Body Language (Read People On Sight - Body Communication - Nonverbal Communication)

1001 Pirate Things to Spot (1001 Things to Spot)

Body Language: Blueprint: Decipher Nonverbal Communication and Read People Like a Book to Win Friends and Influence (How to Analyze People)

Mastering the Body Language: How to Read People's Mind with Nonverbal Communication

Body Language: Body Language Training - Attract Women & Command Respect, by Mastering Your High Status Body Language (Body Language Attraction, Body Language ... Language Secrets, Nonverbal Communication)

Eye Contact Training: Get Women, Increase Your Power & Become a True Leader (Eye contact book, Confidence building, Body language secrets, Nonverbal communication, ... Body language training, Attract women)

Body Language: Master the Art of Reading Anyone Through Nonverbal Communication (Body Language 101, Body Language Mastery, Read Everyone)

Handwriting Analysis How To: Top 3 Things Handwriting Reveals (Train Your Eye Book 1)

Panic Stations Guide To Statement Analysis: Are they lying to you? (Panic Stations Guide to Life the Universe and Everything Book 14)

202 Ways To Spot A Psychopath In Personal Relationships Sex,

Lies, and Handwriting: A Top Expert Reveals the Secrets Hidden in Your Handwriting D'Nealian
Handwriting ABC Book: Handwriting Practice and Coloring Book, Grades K-2 Handwriting
Psychology: Personality Reflected in Handwriting Addicted to Dimes (Confessions of a Liar and a
Cheat) Red Hot Liar (Misadventures of Mink LaRue) Husband, Liar, Sociopath: How He Lied, Why I
Fell For It & The Painful Lessons Learned Claims Investigation Statement Manual Writing about me:
A step by step method to creating a powerful personal statement for schools of medicine, dentistry,
chiropractic, pharmacy, PA,optometry, podiatry, veterinary medicine

[Dmca](#)